### **Supplier Training**

Root Cause Analysis and Corrective Action Implementation



### **Corrective Actions**

At Young & Franklin and Tactair, our goal is to work with our suppliers to help avoid problems and help towards continuous improvement.

We have developed the following training document to explain our expectations for corrective actions and give guidelines to ensure corrective actions are robust.

This document is for reference only and does not supersede official communication



### Quality Rejection Process: Flow =

Nonconforming material is identified.

Internal Discrepant Material Report (DMR) is generated and dispositioned.

Supplier's Percent Lot Accepted Quality Metric will show reject. SQE or Buyer sends Corrective Action Request accompanied by parts for rework/analysis or supporting documentation such as pictures.

Supplier to submit CAR response to buyer by requested due date. If more time required, Supplier must request additional time prior to the due date.

CAR is reviewed.

We will request to see corrective actions in use during visits and will review and discuss systemic issues quarterly.



### **Quality Rejection Process: Accounting**

### Accounting pays for accepted parts only.

## Receiving Inspection Rejections

- Parts returned without payment
- Line item added to the PO for repair/replacement
- Re-invoice and payment issued after acceptance of parts

# Manufacturing, Assembly & Testing Rejections

- Parts returned as Y&F/Tactairowned material
- Vendor Quality purchase order (VQxxxxx) for repair/replacement
- No invoicing required unless returned for credit and then a Debit Memo will be issue



### Quality Rejection Process: Communication

- Your Buyer is your Point of Contact.
- You will receive a CAR Letter from your buyer and please submit your response directly to your buyer.
- Contact a Supplier Quality Engineer with questions or requests for additional information.
- Copy your buyer on ALL communication.



### **Quality Rejection Process: CAR Form**

- Use our form unless your internal system requires use of your own.
- Ensure your response addresses all sections of the/our form.
- Our form is posted in Adobe and Word format at:
  - www.yf.com
  - www.tactair.com
- Respond electronically, if possible.

FLUE CONTRO	3840								ATTEN HALLING	& Franklin Inc
UPPLIER	CORRECTI	VE ACTION I	REQUE	ST – 8D Respo	onse					
		www.yf.com	or www	.tactair.com con	rective Action	ns will be v	alidated by YF/Tactair Sup			optier visit
Supplier Name & Address:						CAR	Date of Issue:			
Reply To:								CAR	CAR DUE DATE:	
upplier e-mail(s):										
art Number,	Description:									
O Number:		PO Line #: PO Lot #: PO Line Qty: QTY Defective:					YF/TFC QARE			
D1) Problem	Statement / N	on Conformance D	escription	n: Specific detailed e	explanation					
F/TFC Notes		l Team: Names, p	ositions, p	nhone numbers, ema	il, indicate te	am leader				
[03] Containment Actions/Interim Corrective Action: Protect YF/TFC from non-conforming parts and support our production										Completion Date:
D4) Root Cau	se: Why made	•				Root Caus	e: How escaped?			
[D5] Permanent Corrective Action (PCA): Provide objective evidence										Completion Date:
	[D6] Validation: Does your PCA prevent the issue?									
D6) Validatio	n: Does your f	CA prevent the is:	ue?							Completion Date:
D7) Verificati	•	ou ensure that thi		e permanent and co	ontinuous? In	clude read	across to all other similar	parts and	d processes	
D7) Verificati hat could ha	ion: How will y	you ensure that thi al issue	is fix will b	e permanent and co				parts and	d processes	Date:





### Quality Rejection Process: Y&F/Tactair's Role ■

- We write a QAR and assign supplier responsibility with the information available at the time.
- We may change responsibility due to new information.
- We want to work with you on root cause analysis.
- Robust improvements may be required at our end also.
- Our goal is to prevent future problems for both of us.



### Many Root Cause Analysis Methods Available **■**

- Use the tools that best fit the problem and your quality system.
- We can help direct you to resources on root cause analysis techniques.
- We will participate in problem solving if needed.
- We don't dictate a specific tool for you to use, but we are looking for real use of these tools integrated into your business processes.



## Use Root Cause Analysis to Drilldown into Issues and to Prevent Recurrence

- A true root cause can usually be found in incomplete or inadequate training procedures or process controls or their incorrect use.
  - "Operator error that escaped our AQL sampling plan" does not get to the real root cause of the issue.
- Instead, use a combination of root cause analysis techniques to go deep into a problem:

5 Why's SPC 6 Sigma Data Analysis 8D



# **Key to Root Cause Analysis is Asking the Right Questions**

"Operator error that escaped our AQL sampling plan" does not get to the real root cause of the issue

- Were handling and packaging instructions documented in order to prevent part damage?
- Was the operator adequately trained?
- Was the part traveler up to date?
- Did the operator record measurements on the traveler or inspection sheet?
- Was the operator's gage calibrated?
- Was the operator rushing?
- Is the process capable?
- Was the tolerance too tight to manufacture consistently?

Use root cause analysis tools to get to the right questions.



### Tools: 5 Why's

Method of repeatedly asking "Why" to drill through the symptoms to the root cause is simple and powerful.

Simple Example: You've just gotten a flat tire in your garage.

Why? You backed over a nail.

Why? It fell off a shelf.

Why? The shelf was warped.

Why? Water leaked through the roof.

Why? You never got around to patching the roof!



### **Tools: Data Analysis**

- Group defects by type (e.g. dimensional, damage, etc.)
- Look for root causes (e.g. training, process documentation)
  - Are there common causes regardless of part/customer/material?
  - Ask your shop personnel for their input.
- Apply resources to fix root causes. Not necessarily biggest first – look for easy successes for encouragement.
- Charts for trend analysis are things getting better or worse?



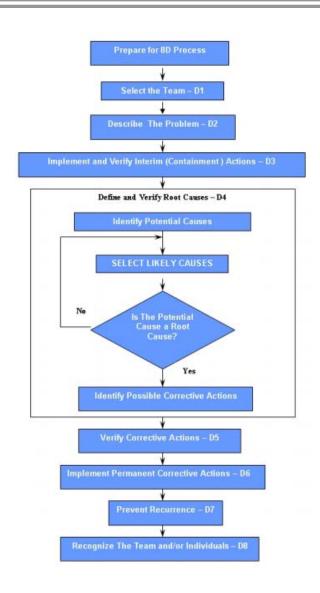
### Tools: Six Sigma and SPC

- Good for assessing and improving systemic issues and variation.
- DMAIC Process supports data-driven improvements.
   (Define, Measure, Analyze, Improve, Control)
- Low volume Statistical Process Control techniques allow you to analyze, control and improve.



### Tools: 8D

- Teamwork-focused method
- Involve us and your operators
- Separates interim and permanent corrective action.
- Includes verification.
- Maps directly to questions on our CAR form.





### **Good Corrective Action Responses**

- Include corrective actions from your 2<sup>nd</sup> tiers and processors.
- Include copies of travelers and inspection cards showing updates.
- Detail stock sort for rejected part number AND any other parts that could have the same issue.
- Highlight preventative measures for rejected part
   AND any other parts that could have the same issue.



### **Good Corrective Action Responses**

- Involve the operator in root cause analysis.
- "Standardize the Fix" to similar parts and operations.
- Go to the highest levels of corrective actions.
  - High Level: True poka yoke (failsafe) that makes it impossible to repeat the error.
  - Mid Level: Prevents error from leaving the station.
  - Low Level: Prevents error from leaving the building.



#### ■ All DMRs Count ■

- We do not distinguish between major and minor DMRs since any issue will hold up an assembly.
- We do categorize DMRs to help identify systemic issues.
- A "Use As Is" disposition does not mean that the issue is not important.
- When possible, we will return parts to you. If we cannot, we will send digital pictures or other supporting information.



### No Repeat Issues

The true metrics of successful corrective actions are no repeat issues and prevention of similar issues.

Corrective actions will be assessed on their ability to help us avoid future problems.



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Training Complete

Thank You

